

Agribusiness Development Corporation
Department of Business, Economic Development and Tourism
State of Hawaii

ADDENDUM NO. 2

INVITATION FOR BIDS
IFB-25-200-029

Remote Live Monitoring Services, Kalepa, Kauai

Date issued: April 17, 2026

ANSWER TO QUESTIONS FROM PROSPECTIVE BIDDERS

1. The bidders cost basis for required services is monthly not hourly. Therefore, offer price should be based upon 24x7x365 (prorated monthly) regardless of buyer's use of services. If a bid is submitted with a monthly rate based upon 24x7 services, will it be accepted as valid or will that result in disqualification?

The bid should be the total annual amount for the total base bid (Items 1-6). The contract is for three calendar years. Please review Offer Form on page OF-1 to OF-4.

2. The specs call out a 460AH battery, which usually translates to 1-3 days of backup battery capacity. How many days of power must the backup battery provide?

The system must be completely autonomous with no dependency on grid power or wi-fi. It must be robust and be able to run continuously 24 hours per day. It shall be able to sustain itself and all functions for at least a minimum of 48 hours with consideration for cloudy and overcast days without interruption or malfunction. See page S-2 in Specifications of IFB 25-200-029.

3. Will 5MP PTZ cameras suffice or will you require 4K quality?

Minimum recording resolutions is 1920 x 1080, or equivalent. See Technical Specifications attached to the solicitation as Exhibit C.

4. For your requirement of "Live monitoring services" -- Do you require 24/7 Live Monitoring where a person is physically looking at your cameras constantly? Or will trigger-based Alarm Monitoring suffice where a Live Person will review and respond to a triggered Alarm (Person Detected, Loitering, Line Crossing). This trigger-based Alarm Monitoring we're referencing will include the ability to talk-down through the Horn Speaker, calling of authorities, and text message notifications to select configured users.

Active monitoring hours for each camera are based on the following schedule: a) Monday – Sunday Morning and State & Federal Holidays (4,015 hours per year) Active period: 1900 – 0600 hrs. See page S-1 in Specifications of IFB 25-200-029.

5. We know this will be successful. Will you consider owning the trailer instead of renting if owning is cheaper than renting?

Not under this contract. If we do choose to acquire the trailer camera, it will be done through a new solicitation.

6. Are the "thermal analytics" required and if so, what are they being used for and why? What are you trying to detect? Heat?

Yes. Mobile cameras will be used to deter entry of unauthorized individuals from trespassing onto State property, and to protect the site and equipment from vandalism, fire, and/or theft.

7. Should unlimited cloud storage be provided for archived video clips?

Minimum requirement is 30-day video storage accessible via internet, and support cloud storage. See Technical Specifications attached to the solicitation as Exhibit C.

END OF ADDENDUM NO. 2